

Register Construction

builds a stronger network
with Sophos UTM

Sophos eliminates the need
for multiple appliances and
firewalls

Customer-at-a-glance

Register Construction and Engineering
Florida, United States

Industry

Construction

Sophos solutions

Sophos UTM and SSL VPN



"The ability to add features like SSL VPN without purchasing a new solution or hardware has been very beneficial to our bottom line."

Mike Butler, Register Construction and Engineering



The problem

Register Construction and Engineering was having issues balancing their Internet traffic. The construction company was using a T-1 line for email traffic and a cable Internet connection for inbound FTP and outbound Internet access. Because they send around large files such as blueprints and site plans, link balancing was the main concern for Register Construction. They needed to ensure critical data was given priority over less important file transfers.

The requirements

When looking for a solution, Register Construction turned to technology consultant CDN Partners. CDN made sure they understood Register's requirements and found a solution that could balance Internet connections while protecting the network. CDN suggested Register look into Sophos UTM appliances.

The solution

Register's Mike Butler, chose the Sophos UTM appliance over products from Barracuda because Sophos

would be able to meet all their needs with one appliance. It also allowed the ability to simply add subscriptions to Sophos UTM as new functionality is needed, such as Spam Filtering, Web Filtering and Wireless. This made the administrative, as well as initial purchase price, lower.

"I liked that the product could function as an all-in-one security solution," said Butler.

Success with Sophos

Since deploying the Sophos UTM appliance Register Construction and Engineering has seen several benefits beyond simply balancing their connections. First, the balancing has allowed them to deliver on promises and maintain their commitment and reputation of excellence without worrying about network security. The company was also able to use the Sophos IDS feature to eliminate malware and the content management feature to ensure employees are more productive. They also began using features such as the SSL VPN to connect remote employees.

"Sophos has helped us improve our network performance and made us more secure. What more could we ask?" explained Butler.

About CDN Partners

CDN was founded in 1992 and continues to serve clients in Polk County. With 17 years of progressive experience in the Technology Industry, CDN is a leader in IT Solutions for all of your business needs.

CDN offers all of the benefits of having a full IT Staff without the cost. Regardless of the size of your business, CDN can tailor our services to meet your business needs. Our clients also enjoy the flexibility of being able to call or email requests for service to our Dispatcher. Requests are then quickly assigned to the appropriate technician for expeditious follow-up. It is our goal to ensure our clients receive the best service.

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